

Message Text

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PAGE 01 STOCKH 01038 271250Z

73

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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R 270425Z FEB 76

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 6890

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

UNCLAS STOCKHOLM 1038

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/01/P0169

2. 02/04/76

3. WESTADLER

4. 401 SWEDEN

5. IAD

6A. REPLY TO --

6B. MR. KURT STIER, MANAGING DIRECTOR

6C. HANDELS & FABRIKS AB STIKO

GERMANIAVAGEN 4

S-182 62 DJURSHOLM, SWEDEN

7. CABLE: STIKOSTIKO DJURSHOLM. TELEX. 11367-STIKO S. TEL:

08/753 04 10 OR 755 29 15

8. --

9. 111

10. DESCRIPTION

3149410-0000 TENNIS SHOES

3021206-0000 SHOES FOR BOATING

3021208-0000 SHOES FOR BOATING.

2329XXX-0000 SPORTS CLOTHING.

3229121-0000 TUMBLERS AND JARS

2641461-0000 TWO-SIDED STICKERS OF THE KIND NOW MARKETED BY 3M

3944398-0000 TOY OIL TRUCKS IN BIG SIZES FOR CHILDREN TO SIT ON

3944238-0000 TOY CARS, BOTH PLASTIC AND METAL.

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SINCE THE COMPANY IS LOOKING FOR SUCH A WIDE VARIETY OF PRODUCTS, IT CANNOT GIVE AN ESTIMATED PURCHASE VALUE. IT WILL, HOWEVER, BE A QUESTION OF MILLIONS OF SWEDISH CROWNS. SUBJECT FIRM, EST 1938, IS ONE OF THE PRINCIPAL FIRMS IN ITS LINE OF BUSINESS AND PROVIDES SALES IN SCANDINAVIA, EFTA AND EC COUNTRIES. COMPANY IS OF MEDIUM SIZE AND EMPLOYS 30. MR. STIER IS KNOWN AS A VERY ABLE AND ENERGETIC BUSINESS-MAN. ACCORDING TO LOCAL CREDIT SOURCES, THE COMPANY IS FINANCIALLY SOUND AND HAS MET ITS PAYMENTS PROMPTLY. RECOMMENDED TRADE CONTACT.
STRAUSZ-HUPE

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NNN

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Margaret P. Grafeld
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